

VnTPO-2009 TIME OF BIG OPPORTUNITIES

SPEAKER PROFILE



Mr. Marc Townsend

Managing Director of CBRE, Vietnam

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Mr. Townsend is a Managing Director of CB Richard Ellis (Vietnam) Co. Ltd. He is responsible for servicing the property requirements of multinational corporations in Vietnam and the implementation of property management systems into new and existing developments, including presentations to new clients.

Professional Experience

After graduating in 1980, Mr. Townsend spent 8 years in the Royal Marines. In 1988, he moved to Hong Kong and worked at Vigers (HK) Limited for 8 years specializing in investment sales. He then moved to Richard Ellis where he opened their office in Manila in 1995. Mr. Townsend moved to Rockwell Land Corporation in 1997 as Vice President for Sales & Marketing. He was then appointed as General Manager for South East Asian in Regus in 1999 and based in Singapore for 4 years covering Thailand, Malaysia, Vietnam, Singapore and the Philippines. Mr. Townsend opened CB Richard Ellis (Vietnam) Co. Ltd. in January 2003.

Significant Assignment

Over the past 15 years in Asia, Mr. Townsend has been responsible for the sales & marketing, investment consultant to some major properties in and around Hong Kong, Philippines, Singapore, Thailand, Malaysia and Vietnam

Education

- Asian Institute of Management , Manila
- Management Development Programme Oct-Nov 1998
- Exeter University , Devon , UK .
- BA Honours degree in Accountancy Studies, graduated June 1980.
- Montpellier University , France

VnTPO-2009 Participant

Mr. Marc Townsend will participate in Residential Property Panel.